

FAQs: What is the **REAL DEAL?**

Why is LCN replacing the 4040?

When LCN first launched the 4040XP, it was priced higher than the 4040 primarily due to lower volume. Now that the XP has begun to gain some momentum, LCN felt it was our responsibility to elevate what we consider our standard. If we can design a stronger closer, within the same footprint of our existing design, then it's our responsibility to make that our standard. By shipping only the 4040XP moving forward, it allows us to provide our customers with the highest quality product at a lower list price.

The 4040XP looks pretty similar to the 4040. What's the difference?

The engineers at LCN had a very difficult goal: Improve the strength and durability of the 4040 closer, without making any changes to the template and installation process. In order to create the 4040XP, the engineers increased the pinion size and strength by over 20%, increased the size of the bearings, and changed the geometry on the pinion/piston teeth to better distribute the friction and load. Only the engineers at LCN could have the knowledge, and passion, to create a stronger closer under such strict parameters!

Is the 4040 going away? If so, can I still get parts?

Once the 4040XP replaces the 4040 as the new standard in door controls, the 4040 will eventually become obsolete. LCN will continue to ship 4040s to fulfill any short-term orders that were entered prior to the August 1 transition date, but any 4040s ordered after August 1 will automatically receive the 4040XPs at the same price as the 4040. Because the 4040XP arms, cover, and closer body are retrofittable to the standard 4040, parts will continue to be available for existing closers.

How can the knock-off closers look and feel so similar to a 4040, but cost less?

The goal of the 4040XP "Real Deal" campaign is to demonstrate to our customers everything that goes into an LCN closer, beyond just the cast iron and material. Although closers can look very similar side by side, there's so much more that stands behind the LCN brand. The 4040XP is manufactured in Princeton, IL, by people and components from all over the United States. We continuously scrutinize our test processes, check quality along every step of the way, and we stand behind our products with the best technical and customer service support in the industry. In addition, we have over 400 salesmen across the entire United States to service and support our customers and end users.

What do I do with my 4040s that I still have in stock?

The current 4040 is still one of the strongest and most durable closers in the industry. They suite and install exactly like the 4040XP and are perfectly fine to continue selling until you are ready to transition.

Will other LCN products that use a 4040 be impacted?

Yes. Many other LCN products utilize a 4040 closer body. Although it will take some time, design changes are being created to allow for a 4040XP to be utilized in other products to eventually transition all other mechanical and electrified products that utilize a 4040.

Will there be a 4040XP "delay" option?

The 4040XP was never launched with a delay option. To create a 4040XP delay version could have a significant impact on pricing, which is not something we wanted to pass on to our customers. In order to provide a delay option 4000 series closer, the 4040 delay option will remain available.

What will happen if I order a 4040 after August 1?

All orders received after August 1 will automatically receive a 4040XP.

What happens if I order before August 1 but it's not scheduled to ship until sometime later in the fall?

All orders placed prior to August 1, but with a "do not ship" date any time after September 1, will receive 4040XPs in place of their 4040 order. Any orders prior to August, and scheduled to ship in August, will receive a standard 4040.